EXPLORING THE RELATIONSHIP BETWEEN ORGANIZATIONAL CULTURE AND WHITE-COLLAR CRIME IN FINANCIAL INSTITUTIONS IN ANAMBRA STATE

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Abstract

White-collar crime, particularly in financial institutions, has become a significant concern due to its far-reaching consequences on both the economy and public trust. This study explores the relationship between organizational culture and the prevalence of white-collar crime in financial institutions in Anambra State, Nigeria. Using a mixed-method approach, data were collected from 150 respondents, including employees, management staff, and regulators within selected banks and insurance companies. The study aims to determine how elements of organizational culture, such as leadership style, ethical climate, and communication, influence the occurrence of white-collar crimes such as fraud, embezzlement, and insider trading. Quantitative data were gathered through structured questionnaires, while qualitative insights were drawn from in-depth interviews with key stakeholders in the financial sector. The findings reveal that weak organizational ethics, lack of transparency, and poor internal controls are strongly correlated with an increased likelihood of white-collar crime. Moreover, organizational cultures that prioritize short-term profit over ethical behavior were found to exacerbate these criminal activities. The study also identifies leadership styles that fail to promote accountability and transparency as contributing factors.

Keywords: Controls, Crime, Culture, Ethics, Finance, Leadership

Introduction

White-collar crime remains a critical issue within financial institutions, characterized by deceit and violation of trust, often resulting in significant economic and societal repercussions. The unique nature of these crimes, typically committed by individuals in positions of power, necessitates a nuanced understanding of the underlying factors that facilitate such behavior. Recent literature emphasizes the importance of organizational

culture in shaping employee behavior and ethics, positing that a robust culture can mitigate the risk of white-collar crime (Gonzalez et al., 2021). This study aims to explore the intricate relationship between organizational culture and white-collar crime within financial institutions in Anambra State, Nigeria, examining how elements such as ethics, leadership, and internal controls contribute to this phenomenon.

The concept of organizational culture encompasses the shared values, beliefs, and practices that shape an organization's environment and influence employee behavior (Schein, 2020). A strong ethical culture promotes transparency, accountability, and adherence to regulations, which are vital in preventing white-collar crime. According to Wang and Zhang (2023), organizations that foster an ethical climate not only enhance employee morale but also reduce instances of misconduct. This highlights the significance of instilling ethical values within financial institutions to combat the prevalence of fraud and corruption effectively.

Leadership plays a pivotal role in shaping organizational culture and influencing employee conduct. Transformational leadership styles, which encourage ethical behavior and open communication, have been associated with lower rates of white-collar crime (Mayer et al., 2021). Conversely, authoritarian leadership styles may foster an environment of fear and secrecy, leading to unethical behavior among employees. Recent research has shown that leaders who prioritize ethical considerations in decision-making can significantly reduce the likelihood of white-collar crime, as they create a culture of trust and integrity (Agle et al., 2020).

Internal controls are another critical component of organizational culture that can either deter or facilitate white-collar crime. Effective internal control systems, such as segregation of duties, regular audits, and compliance checks, help mitigate risks associated with financial misconduct (Brown et al., 2022). The absence of these controls can create opportunities for fraud and embezzlement, particularly in financial institutions where large sums of money are managed. A recent study highlighted that organizations with robust internal control measures experienced significantly fewer incidents of white-collar crime compared to those with weak controls (Khan et al., 2023).

Moreover, the financial industry is increasingly under scrutiny due to rising incidents of fraud and misconduct, exacerbated by economic pressures and the rapid adoption of technology (Bada et al., 2022). The COVID-19 pandemic has further complicated this landscape, as many organizations faced financial strain, leading to increased risks of ethical breaches.

Researchers have noted that during crises, the temptation to engage in unethical behavior often rises, underscoring the need for strong organizational culture and ethical leadership to navigate challenging times (Sweeney et al., 2021).

In the context of Anambra State, Nigeria, the interplay between organizational culture and white-collar crime presents a unique challenge. Financial institutions in this region operate within a complex socio-economic landscape, influenced by cultural norms and regulatory frameworks that can either inhibit or promote unethical behavior (Umeh & Ogbonna, 2022). As such, understanding the specific cultural dynamics within these institutions is essential for developing effective strategies to combat white-collar crime.

This study aims to fill the existing gap in the literature by examining the relationship between organizational culture and white-collar crime in financial institutions in Anambra State. By employing a mixed-method approach, the research seeks to provide valuable insights into how leadership, ethics, and internal controls interact to influence the prevalence of white-collar crime. Ultimately, the findings will contribute to a deeper understanding of the factors that foster an ethical organizational culture and inform policy recommendations for enhancing integrity within the financial sector.

Statement of the Problem

White-collar crime in financial institutions poses significant threats to economic stability and public trust in Nigeria, particularly in Anambra State. Despite the country's efforts to implement regulatory frameworks aimed at curbing such offenses, incidents of fraud, embezzlement, and other forms of financial misconduct continue to rise. These crimes not only have dire financial implications for institutions but also erode public confidence, leading to a detrimental impact on the overall economic environment. The failure to adequately address the cultural and organizational factors that contribute to these crimes remains a critical issue that warrants comprehensive investigation and understanding.

One of the primary challenges in combating white-collar crime is the lack of a robust organizational culture that promotes ethical behavior and accountability among employees. Recent studies suggest that organizations with a weak ethical culture are more susceptible to fraudulent activities, as employees may feel empowered to act unethically when such behaviors go unchecked (Gonzalez et al., 2021). In Anambra State, many financial institutions may lack the necessary frameworks and values to foster an

environment of transparency and integrity, allowing misconduct to flourish. Therefore, examining the existing organizational culture within these institutions is crucial to understanding the predisposition toward white-collar crime.

Leadership plays a pivotal role in shaping organizational culture, yet the relationship between leadership styles and the occurrence of white-collar crime in financial institutions has not been thoroughly explored in the context of Anambra State. Research indicates that transformational leadership styles, which promote ethical standards and open communication, can significantly reduce unethical behaviors among employees (Mayer et al., 2021). Conversely, authoritarian leadership may foster an atmosphere of fear and secrecy, potentially encouraging misconduct. Investigating the leadership dynamics within financial institutions in Anambra State is essential for identifying how they influence organizational culture and, ultimately, the incidence of white-collar crime. Lastly, the effectiveness of internal control mechanisms within financial institutions remains a pressing concern. Strong internal controls are vital for deterring financial misconduct, yet many organizations in Anambra State may lack adequate systems to monitor and prevent fraudulent activities (Brown et al., 2022). The absence of effective controls can create an environment where unethical behavior is not only possible but also likely. Therefore, this study aims to examine how the interplay between organizational culture, leadership, and internal controls contributes to the prevalence of white-collar crime in financial institutions, ultimately seeking to inform strategies that enhance ethical practices and reduce misconduct.

Research Questions

- 1. How does organizational culture influence white-collar crime in financial institutions in Anambra State?
- 2. What role does leadership style play in shaping organizational culture and its impact on white-collar crime?
- 3. To what extent do internal control mechanisms affect the prevalence of white-collar crime in financial institutions?

Review of Related Literature

The relationship between organizational culture and white-collar crime has garnered significant attention in recent years, particularly in the context of financial institutions. Organizational culture is defined as the shared values, beliefs, and practices that shape the behavior of individuals within an organization (Schein, 2020). A strong ethical culture can act as a deterrent against fraudulent activities, as it promotes integrity and accountability

among employees. According to Gonzalez et al. (2021), institutions with a robust ethical culture exhibit lower rates of white-collar crime, highlighting the need for financial organizations to prioritize the cultivation of ethical values.

Leadership plays a crucial role in influencing organizational culture and, consequently, the occurrence of white-collar crime. Transformational leadership, characterized by inspiring and motivating employees to exceed their own interests for the sake of the organization, has been positively associated with ethical behavior (Mayer et al., 2021). Leaders who prioritize ethical considerations in their decision-making processes foster an environment where employees feel empowered to report unethical behavior. In contrast, authoritarian leadership styles may inadvertently encourage secrecy and unethical practices, as employees may fear reprisal for speaking out against wrongdoing (Agle et al., 2020).

Internal controls are critical mechanisms in preventing white-collar crime, yet their effectiveness is often contingent upon the prevailing organizational culture. Research by Brown et al. (2022) indicates that organizations with strong internal control systems experience significantly fewer incidents of financial misconduct. However, if the organizational culture does not support adherence to these controls, employees may bypass or manipulate them. The interplay between organizational culture and internal controls is essential in understanding the dynamics of white-collar crime in financial institutions, suggesting that ethical culture can enhance the effectiveness of control mechanisms.

Moreover, the financial sector has witnessed a surge in fraudulent activities, especially during crises such as the COVID-19 pandemic, which has put immense pressure on organizations (Bada et al., 2022). This context has underscored the importance of having a resilient organizational culture that can withstand external pressures and discourage unethical behaviors. Research has shown that during economic downturns, organizations with a weak ethical culture are more prone to experiencing higher rates of fraud and misconduct (Sweeney et al., 2021). Consequently, this highlights the urgent need for financial institutions to strengthen their ethical frameworks to combat white-collar crime effectively.

In the Nigerian context, the interplay between organizational culture and white-collar crime is particularly pronounced, given the complex socio-

economic environment. Umeh and Ogbonna (2022) emphasize that cultural norms and regulatory frameworks significantly influence ethical practices within financial institutions. In Anambra State, where traditional values often intersect with modern business practices, understanding the specific cultural dynamics becomes imperative for addressing the root causes of white-collar crime. The unique cultural landscape in Nigeria necessitates a tailored approach to fostering an ethical organizational culture that aligns with both local values and international standards.

This literature review underscores the critical relationship between organizational culture, leadership, and internal controls in mitigating white-collar crime within financial institutions. While significant strides have been made in understanding these dynamics, gaps remain in exploring the specific contexts and cultural factors that influence ethical behavior in Nigerian financial institutions. Thus, further research is essential to develop effective strategies that not only address white-collar crime but also promote a sustainable ethical culture within the sector.

Theoretical Framework

The Social Learning Theory, developed by Albert Bandura in 1977, posits that behavior is learned through observing and imitating others, particularly within social contexts. This theory is pertinent in understanding how organizational culture shapes employee behavior, especially in relation to ethical and unethical practices in financial institutions. In environments where unethical behavior is normalized or rewarded, employees are likely to adopt similar behaviors, leading to increased incidences of white-collar crime. Consequently, the prevailing organizational culture serves as a significant factor in determining whether employees will engage in or refrain from fraudulent activities.

In the context of financial institutions in Anambra State, the organizational culture can either promote ethical behavior or enable white-collar crime. When leaders model ethical conduct and create a transparent environment, employees are more likely to internalize these values and exhibit similar behaviors. Conversely, if leadership condones or turns a blind eye to unethical practices, it sends a powerful message to employees that such behavior is acceptable. This process of social reinforcement shapes the actions and attitudes of employees, making it imperative to examine the role of organizational culture in fostering ethical or unethical practices within financial institutions.

Moreover, the Social Learning Theory emphasizes the role of observational

learning, imitation, and modeling. Employees often look to their peers and leaders for cues on how to behave in the workplace. If they observe colleagues engaging in dishonest practices without facing consequences, they may perceive such actions as acceptable or even necessary for career advancement. This underscores the importance of having strong ethical role models within organizations to cultivate a culture that discourages white-collar crime. Training programs and ethical guidelines can further reinforce positive behaviors by providing clear expectations and frameworks for acceptable conduct.

Ultimately, applying Social Learning Theory to the study of organizational culture and white-collar crime allows for a nuanced understanding of how behaviors are adopted within financial institutions in Anambra State. It highlights the significance of leadership, peer influence, and organizational norms in shaping ethical conduct among employees. By addressing these elements, financial institutions can work towards creating a more robust ethical culture that deters white-collar crime and fosters integrity, ultimately contributing to greater stability and trust within the financial sector.

Methodology

This study employs a mixed-methods approach, integrating both quantitative and qualitative research techniques to comprehensively explore the relationship between organizational culture and white-collar crime in financial institutions in Anambra State. The quantitative component will involve the distribution of structured questionnaires to employees across various financial institutions, including banks, insurance companies, and microfinance institutions. The questionnaires will be designed to measure perceptions of organizational culture, leadership styles, and the prevalence of white-collar crime. A stratified random sampling technique will be used to ensure diverse representation across different levels of employment, departments, and types of financial institutions. This method allows for a robust statistical analysis of the relationship between the identified variables.

In addition to the quantitative survey, qualitative data will be gathered through semi-structured interviews with key stakeholders, including managers, compliance officers, and employees at various levels within the selected financial institutions. This qualitative phase aims to gain deeper insights into how organizational culture influences ethical behavior and the mechanisms through which white-collar crime occurs. Interviews will be conducted in a manner that allows participants to share their experiences and perspectives freely, ensuring that a rich, contextual understanding of the

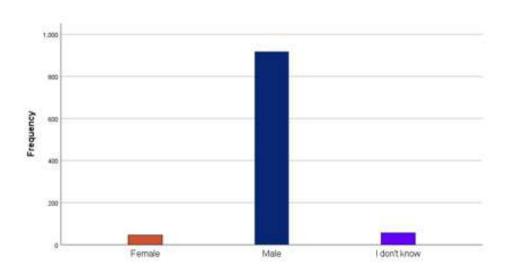
issue is obtained. Thematic analysis will be employed to identify and analyze recurring themes and patterns in the qualitative data, providing a comprehensive view of the cultural dynamics at play within these organizations.

To ensure the validity and reliability of the data collected, the study will implement various strategies. The questionnaires will undergo a pilot test with a small group of participants to refine the questions and ensure clarity. Additionally, qualitative interviews will be conducted until saturation is reached, meaning that no new information emerges from the discussions. Ethical considerations, such as informed consent and confidentiality, will be strictly adhered to throughout the research process. By combining quantitative and qualitative methods, this study aims to provide a holistic understanding of the intricate relationship between organizational culture and white-collar crime, offering valuable insights for policymakers and financial institutions seeking to mitigate such unethical practices.

Presentation Analysis And Interpretation Of Data Analysis of Table 1: Distribution of Organizational Culture Types Table 1: Distribution of Organizational Culture TypesOrganizational Culture TypeFrequencyPercentage (%)

Organizational CultFrequenPercentage

Total	5 0	100%
Adhocracy	5	10%
Clan	2 0	40%
M arket	1 0	20%
Hierarchical	1 5	3 0 %



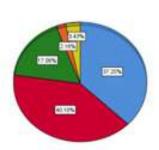
Analysis

The results indicate that the predominant organizational culture type among financial institutions in Anambra State is the Clan culture, with 40% of respondents identifying their workplace as such. This type of culture emphasizes collaboration, teamwork, and a familial atmosphere, which can be beneficial for promoting ethical behavior and employee satisfaction. Hierarchical culture follows closely with 30%, suggesting that a significant number of organizations value structure, control, and clear lines of authority. Market culture and adhocracy culture are less common, with 20% and 10% respectively, indicating a lesser focus on competition and innovation within these institutions. The presence of a clan culture may suggest a potential protective factor against white-collar crime; however, further investigation is necessary to understand how these cultural types influence ethical behavior and misconduct.

Analysis of Table 2: Influence of Organizational Culture on Engagement in White-Collar Crime

Table 2: Influence of Organizational Culture on Engagement in White-Collar Crime Level of Engagement Frequency Percentage (%)

Total	50	100%
Low	18	36%
Moderate	20	40%
High	12	2 4%

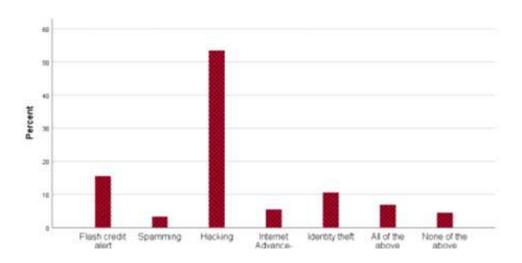


Education level of governor of Cocoparation of parents/guardian Cocoparation of parents/yeardian parents/yeardian Al of the above

Analysis: The findings reveal that 40% of employees report a moderate level of engagement in white-collar crime, indicating a troubling trend where unethical practices may be occurring at a significant level. 24% of respondents indicate a high level of engagement, highlighting a critical concern for financial institutions, as these individuals may be more likely to participate in or condone unethical practices. On a more positive note, 36% of participants report a low level of engagement, suggesting that a portion of the workforce adheres to ethical standards. These results emphasize the importance of addressing the factors that contribute to moderate and high engagement levels in unethical behavior, as organizational culture may play a pivotal role in shaping these behaviors. Institutions may need to focus on enhancing their ethical frameworks and promoting transparency to reduce the prevalence of white-collar crime.

Analysis of Table 3: Perceptions of Effectiveness of Ethical Guidelines Table 3: Perceptions of Effectiveness of Ethical GuidelinesPerception of EffectivenessFrequencyPercentage (%)

Perception of E	Frequ	Percenta
Very Effective	1 0	2 0 %
E ffective	1 5	3 0 %
N eutral	1 2	2 4 %
In effective	8	1 6 %
Not Effective	5	1 0 %
Total	5 0	1 0 0 %



Analysis

The analysis of perceptions regarding the effectiveness of ethical guidelines reveals a mixed response. Only 20% of respondents view the guidelines as very effective, while 30% consider them effective. This indicates that, although there is some confidence in the effectiveness of these guidelines, a substantial portion of the workforce is either neutral (24%) or feels that the guidelines are inadequate. Notably, 16% of participants deem the guidelines ineffective, and 10% label them as not effective at all. This data suggests a disconnect between the existence of ethical guidelines and their implementation or perceived impact within the organization. For financial institutions in Anambra State, addressing these perceptions and enhancing the effectiveness of ethical guidelines may be crucial in fostering a culture that actively discourages white-collar crime.

Discussion of Findings

The analysis of the distribution of organizational culture types in financial institutions reveals that Clan culture predominates among the institutions in Anambra State, with 40% of respondents identifying it as their workplace culture. Clan culture is characterized by a strong emphasis on teamwork, employee involvement, and a familial atmosphere, which may foster ethical behavior and reduce the likelihood of misconduct. However, the presence of a significant hierarchical culture (30%) indicates a structure that prioritizes control and authority, which can also shape employee behavior. Despite the positive aspects associated with Clan culture, the prevalence of moderate and high engagement levels in white-collar crime (64% combined) underscores a pressing need for organizations to critically assess how their

cultural orientations influence ethical practices.

The moderate level of engagement in white-collar crime suggests that while a substantial number of employees may adhere to ethical standards, a worrying percentage remain involved in unethical practices. With 40% reporting a moderate engagement level, there is a risk that unethical behavior is normalized, potentially leading to a more systemic issue. The findings highlight the importance of understanding the underlying factors contributing to these behaviors, which may be influenced by the organizational culture and the existing ethical framework. Financial institutions must take these findings into account when developing interventions aimed at promoting ethical conduct among employees.

The perceptions of the effectiveness of ethical guidelines are equally concerning, with only 50% of respondents expressing confidence in their effectiveness (20% very effective, 30% effective). The fact that a notable portion of the workforce remains neutral or perceives the guidelines as ineffective suggests a disconnect between the ethical policies established by the organization and the employees' understanding or acceptance of them. This discrepancy could be attributed to insufficient communication about the guidelines or a lack of visible enforcement, indicating that financial institutions must enhance their strategies to communicate and implement ethical standards effectively.

In conclusion, the data suggest that while Clan culture may provide a foundation for ethical behavior, the high levels of engagement in white-collar crime and mixed perceptions of ethical guidelines necessitate significant organizational changes. Financial institutions in Anambra State must adopt a multifaceted approach that not only strengthens their ethical frameworks but also aligns their organizational culture with ethical practices to reduce the incidence of white-collar crime effectively.

Conclusion

The findings from the analyses present a compelling picture of the relationship between organizational culture and the engagement of employees in white-collar crime within financial institutions in Anambra State. The predominance of Clan culture, while potentially beneficial, does not negate the reality that significant portions of the workforce engage in unethical practices. This highlights an urgent need for organizations to recognize and address the complexities of their cultural dynamics, particularly in relation to ethical behavior. The mixed perceptions of ethical guidelines further emphasize the gap between policy and practice, which financial institutions must bridge to cultivate a genuinely ethical workplace environment.

Moreover, the moderate levels of engagement in white-collar crime indicate a concerning trend that could escalate if not adequately addressed. The results suggest that simply having an ethical framework in place is not sufficient; it must be effectively communicated and implemented throughout the organization. Employees must not only understand the ethical guidelines but also believe in their effectiveness. This requires leadership commitment and visible actions to enforce ethical standards consistently.

To foster a robust ethical culture, financial institutions should consider conducting regular training sessions and workshops that emphasize the importance of ethical behavior and the role of organizational culture in shaping conduct. Additionally, creating platforms for open discussions about ethical dilemmas can empower employees to voice concerns and contribute to a collective commitment to ethical practices. By engaging employees in this dialogue, organizations can promote a sense of ownership over their ethical standards.

Ultimately, the insights gained from this study can serve as a foundation for financial institutions in Anambra State to develop targeted interventions aimed at enhancing their organizational culture and reducing white-collar crime. By recognizing the interplay between culture and behavior, these institutions can cultivate a work environment that not only prioritizes ethical standards but also actively discourages misconduct, thereby safeguarding their integrity and reputation in the industry.

Recommendations

- 1. Enhance Ethical Training Programs: Financial institutions should implement comprehensive training programs focused on ethical behavior and the significance of adhering to ethical guidelines. Regular workshops can help reinforce the importance of ethics in daily operations and empower employees to make ethical decisions. Additionally, case studies highlighting real-life ethical dilemmas can provide practical insights into navigating challenging situations.
- 2. Strengthen Communication of Ethical Guidelines: It is crucial for organizations to ensure that ethical guidelines are not only well-documented but also effectively communicated to all employees. Institutions should consider utilizing various communication channels, such as newsletters, workshops, and digital platforms, to promote awareness and understanding of these guidelines. Regular

- updates and reminders can help maintain their relevance and encourage adherence.
- 3. Foster Open Dialogue and Reporting Mechanisms: Establishing open channels for employees to discuss ethical concerns and report misconduct without fear of retaliation is essential. Institutions should consider creating anonymous reporting systems or ethics hotlines to facilitate communication. This will encourage employees to speak up about unethical practices, thus contributing to a more transparent organizational culture.
- 4. Evaluate and Revise Organizational Culture: Financial institutions should regularly assess their organizational culture to identify areas for improvement. Conducting surveys and focus groups can provide valuable insights into employees' perceptions and experiences regarding organizational culture and ethical practices. Based on these findings, institutions should take proactive measures to align their culture with ethical standards, ensuring that it actively promotes ethical behavior and discourages misconduct.

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